

NSTIC Pilot Overview

Matthew Thompson | Ryan Fox January 30th, 2014

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CONFIDENTIAL & PROPRIETARY INFORMATION OF ID.me

Veteran Owned, ID.me is a Leader in Digital Identity

- Founded by two Army Rangers in 2010 to help members of the military to verify their service affiliation online
- Developed a real-time, attribute verification service to ensure the individual accessing a benefit or service online (e.g. military or student discount) is eligible
- Selected by the Department of Commerce for a \$2.8M grant as one of five companies in America with the most advanced digital identity technology
- Awarded the title of "Most Veteran-Friendly Small Business in America" for 2013 by the US Chamber of Commerce and Spike TV
- Finalists for The Wall Street Journal Startup of the Year
- Brand Partners include: Sears, Overstock.com, Sam's Club, Under Armour, Columbia, eBay Motors and many more
- Today, ID.me has over 300,000 users and over fifty national retailers

Started by solving digital identity barriers for the military





- Veteran's Benefits
- High Value Commercial Transactions
- Employment Opportunites
- Education and Training
- Deals and Discounts

Through a privacy enhancing and voluntary attribute verification process for Commercial RPs

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The current status quo creates issues with Access, Liability, and Awareness and is unacceptable

Access: Service members and veterans do not possess a digital credential and are limited to inefficient processes for verification

2 Liability: The requirement to present a Military ID or DD Form 214 to a Relying Party substantially increases the risk of identity theft



Awareness: Relying Parties are unable to communicate with, or recognize, service members or veterans through digital channels

Expanding API: Verify Primary Identity & More Groups





First Responder ID

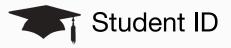
- EMTs
- Fire Fighters
- Police Officers





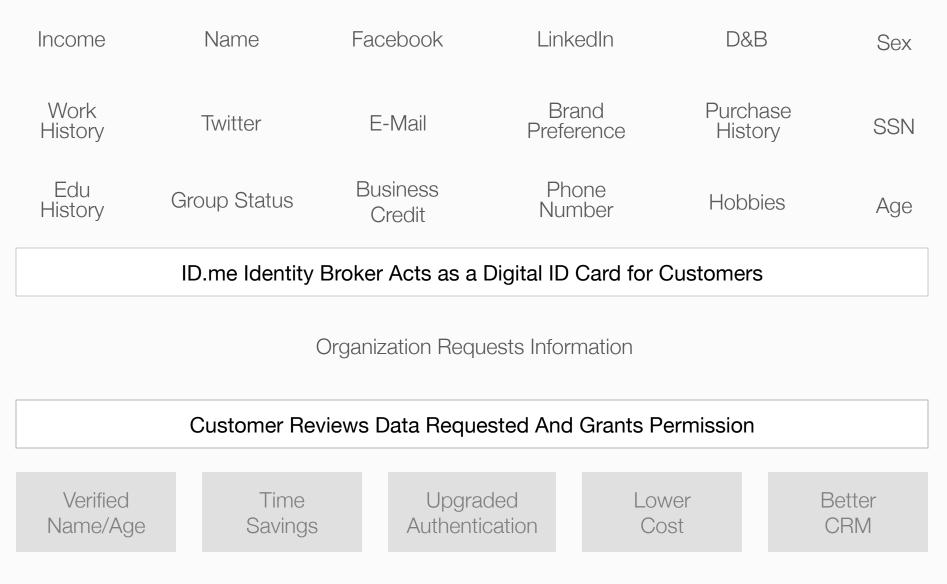
- Active Military
- Veterans
- Spouses
- Family Members
- Reservists





- Undergraduate
- Graduate

Creating an Efficient Identity Gateway for the Web



Value Proposition and Rapidly Verifying Customers

ID.me's value proposition rests on the ability to rapidly verifying customer eligibility through government data, physical credentials, and private APIs

Public Data Stores

National EMT Registry Medical Licensing Board Teacher Registries

Physical Credentials

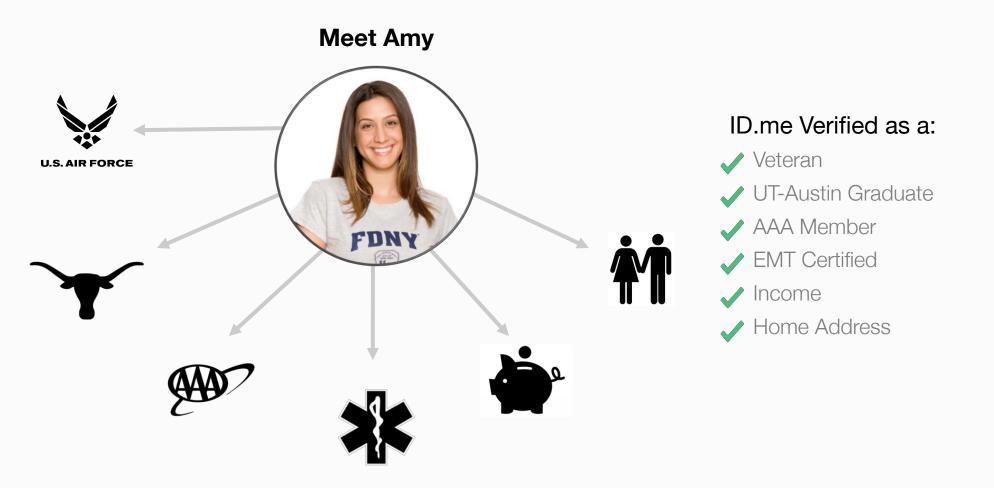
Drivers License First Responder ID Student ID

Private APIs

Membership groups Financial Institutions Card Networks

Dme

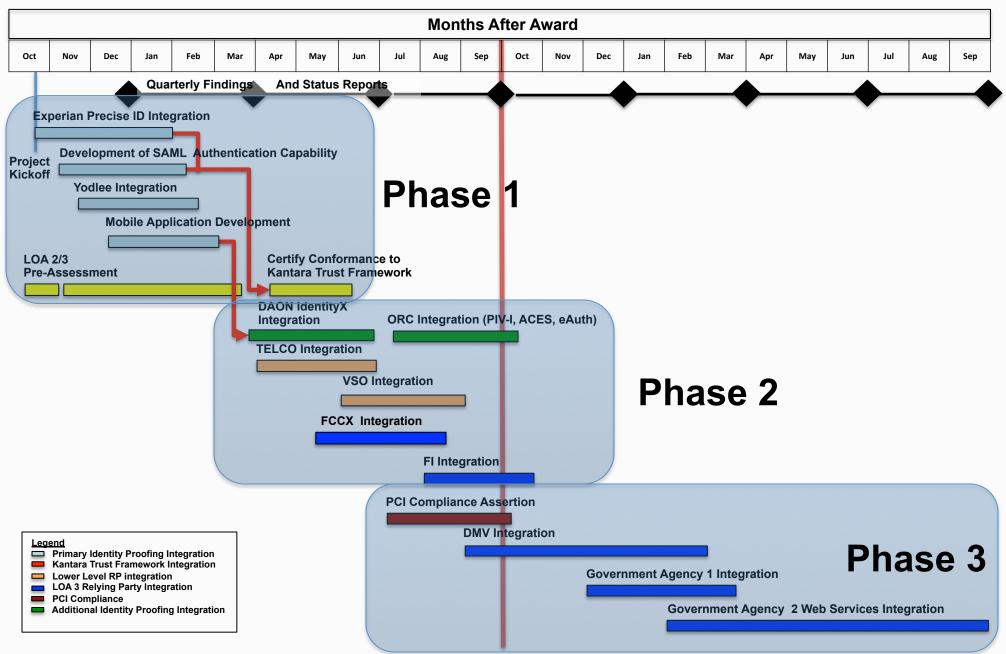
Enabling a user-centric, interoperable eauth solution



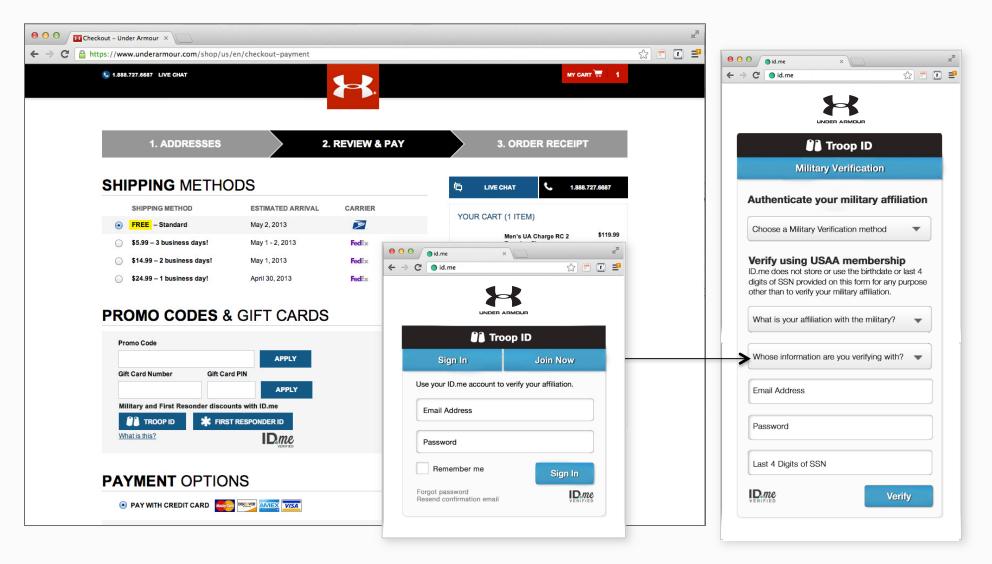
NSTIC Pilot Overview

Providing Military Service Members and Veterans with Digital Credentials to Access Benefits Online

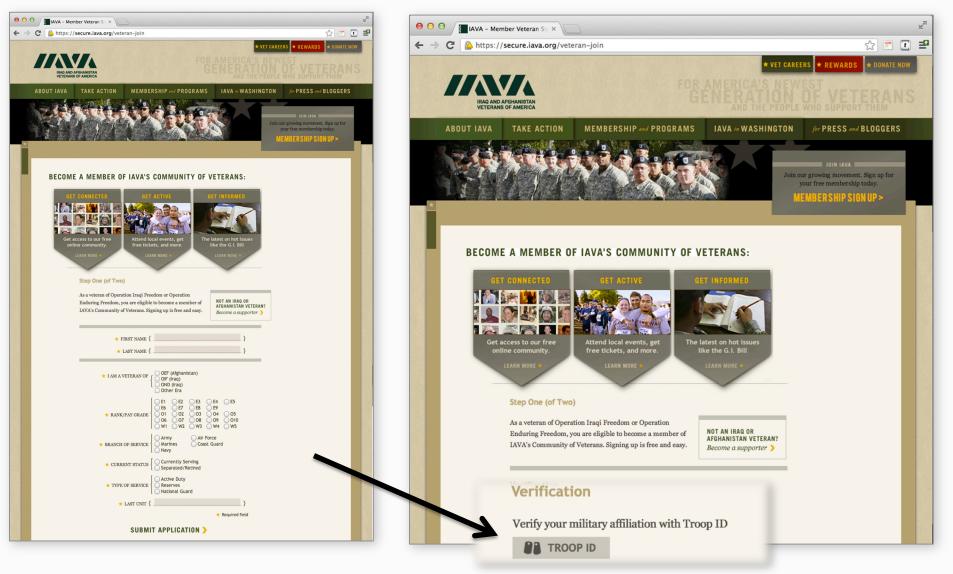
Schedule Overview



Existing partners are expanding their programs across channels, while adding more attributes



Veteran Service Organizations will use Troop ID to verify membership eligibility and remove the requirement to scan a DD Form 214



Virginia DMV will be able to partner for federated identity

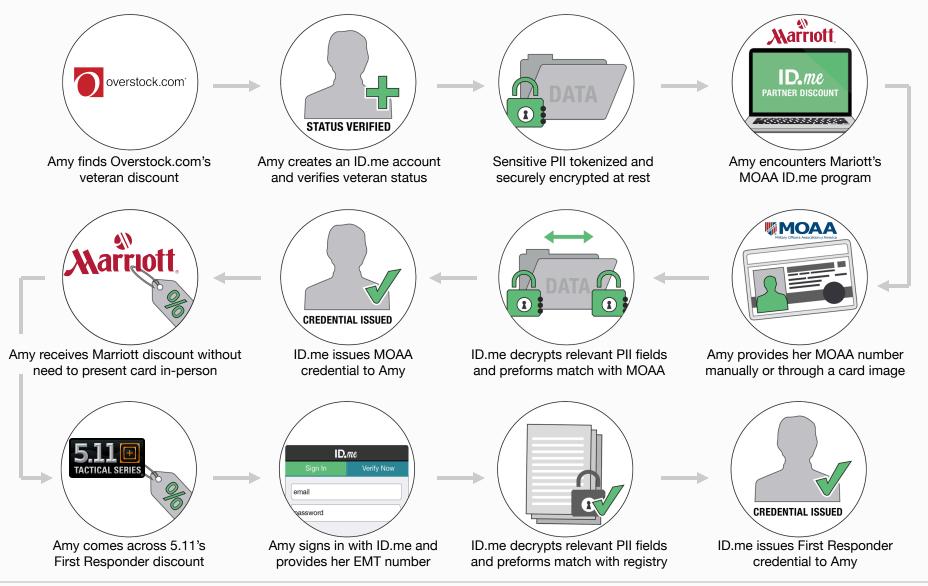
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Virginia Veterans IDENTIFICATION CARD APPLICATION	Som
To qualify for a Virginia Veterans Identification card, the applicant must: • Be a Virginia resident, • Hold an unexpired Virginia License/Learner's Permit or Identification Card,	Troop ID
 Have served in the U.S.Armed Forces and received a discharge status other than dishonorable, and, Present a photocopy of a veteran service proof document (eg. DD 214 or DD 256 or WD AGO). When you submit this application for a Virginia Veterans identification Card, you give consent for the information on this form - and any subsequent address change you the Virginia Department of Veterans Services. 	Sign In Join Now
1) APPLICANT INFORMATION NOTE: YOUR ADDRESS BELOW MUST BE CURRENT. THE U.S. POSTAL SERVICE WILL NOT FORWARD. Full Legal Name: MATTHEW THOMPSON DMV Customer Number: T65245612 Birthdate: 04/12/1980	Choose an affiliate group to validate against:
Gender: M Residence Street Address: City Or County Of Residence: Mailing Address (if different from above): 450 INSTITUE HILL VMI LEXINGTON ,VA,24450-2106 Mailing Address (if different from above): 450 INSTITUE H	Email Address Password
2) VERIFY YOUR MILITARY SERVICE WITH TROOP ID	Confirm Password
what is this? what is this? d correct, that any documents I have presented to DMV are genuine, and that the d affirmation under penalty of prejury and I understand that knowingly making a form is a criminal violation. Furthermore, I understand that DMV will share the information I have provided on this form with the Virginia Department of Veterans Services (DVS) and I con information. I also understand that any address change information I provide to DMV at any time in the future also will be shared with DVS and I consent to suc	Zip Code I accept the terms and privacy policy.
address information. Submit Cancel	Join Now
Newsroom Web Policy	

Government agencies will expand use of Troop ID as an Identity Provider



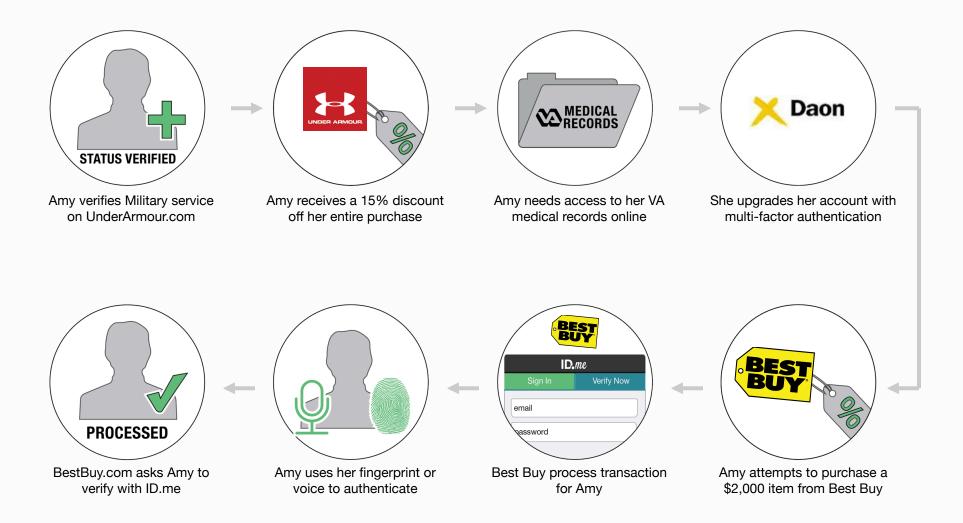
Users Establish Credentials Across a Network

Becomes easier for each participating network partner to receive verified data

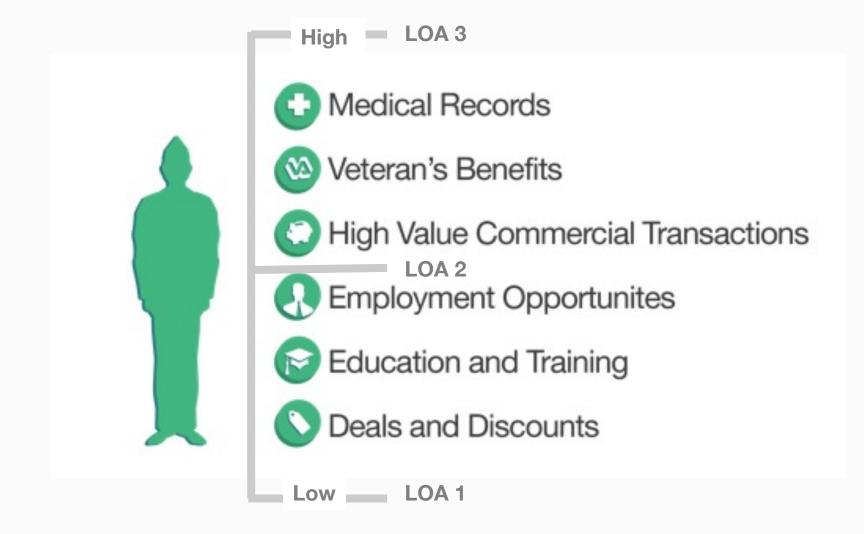


Members "Trust Elevate" across network

Prevents fraud and allows access to higher value, higher risk transactions



Through the NSTIC Pilot, Troop ID will enable a veteran to expand the type and value of benefits they can access online



Appendix

Meet our Team, Advisors, & Board Members

Executive Team



Blake Hall CEO & Founder

Captain, United States Army (OIF Veteran) MBA, Harvard Business School



Matthew Thompson CEO & Founder

Captain, United States Army (OEF/OIF Veteran) MBA, Harvard Business School



Glenn Schoonover Director of Information Security, CISSP

Chief of Network Security, Pentagon Executive Director, Microsoft



Will Kern Vice President of Product

Director of Product Management, ePals Director of Product Management, Mixx.com



Tony Huynh Vice President of Engineering

Senior Engineer, **Onyx** MS Computer Science, **George Washington**



Aaron Tiffany Vice President of Operations

Captain, United States Army (OIF Veteran) MBA, Tufts



Holly Tennant Vice President of Development

Vice President of Business Development, Living Social Senior Director of Business Development, AOL



Steve McGrane Director of Developer Operations

Senior Site Ops Engineer, Vocus Network Ops Manager, General Dynamics



Jeanne Martin Director of Digital Marketing

Direct Response Marketing, World Wildlife Fund Director of Marketing, Bills.com



Ryan Fox Director of Product Marketing

Principal Identity and Fraud Solutions ,**Equifax** Lead Associate Identity and CSS, **Booz Allen Hamilton**

Advisors are Prominent Leaders in Diverse Fields



Kelly Perdew Investor & Board Member

Co-Founder & CEO, TargetClose Advisor, Pandora (P) LinkedIn (LNKD) Eteamz (ACTV)



David Tisch Investor & Advisor

Managing Director, TechStars NYC Angel Investor, Box Group



Oded Noy Advisor

Co-Founder & CTO, TargetClose Co-Founder & CTO, ZAG/TrueCar



Naniel Christman Advisor

Vice President, United States Chamber of Commerce Superintendent, United States Military Academy



Mark McLaughlin Investor & Advisor

CEO, Palo Alto Networks CEO, Verisign



Alex Perwich Investor & Board Member

President of the Americas, Phycal Battalion Commander, US Army



Youngme Moon Investor & Advisor

Donald K. David Professor of Business Administration & Dean, Chair of the MBA Program, Harvard Business School



Catherine Tilton

VP Standards and Emerging Technology, **DAON** VP Standards and Technology, **SAFLINK**



Patrick Ravenel Investor & Advisor

Founder, Preventsys, Acquired by McAfee Advisor/Investor, Mobile Cause, Active Network



Tom Puliot Advisor

Payments Evangelist, Litle & Co. SVP Electronic Commerce, Mastercard

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Discussion

Feedback from Kantara

Initial observations from an "outsider"

The Case for a "Commercial" version of NIST 800-63



